



**EVO**  
**BUSINESS CONSULTING**  
*GIVING SOLUTIONS*



2018

TAKE  
THE  
OPPORTUNITY  
OF

DOING  
BUSINESS  
FROM  
GEORGIA





When EVO BUSINESS CONSULTING was created, the main objective of the partners was to provide a different and effective view of how to do business, to create and interact internationally. The respect for people and the planet became our ideological slogan.

In recent years, we have managed to shape our personal brand through an innovative and revolutionary vision that has been repeatedly praised.

The company was created to develop business for others, producing its financial structure and working in different sectors such as energy, agriculture and financial sector. Today, EVO BUSINESS CONSULTING is a conglomerate of public and private financial services, legal and financial advisory, technical in a wide range of sectors, architectural and engineering consultancy, which added to the historical have emerged many business opportunities.

Today we are a service and consulting company, but also a company that promotes large real estate transactions, construction and investment. All this under a prism of innovation and research that has resulted to the sectors of recycling, energy and construction.

Our goal is to join the world of raw materials, the company has taken a step forward once we set our goal to work on one of the key elements for human beings: the food. For which we have begun an effort to invest in the development of agroindustrial innovation, which in the coming years will become one of the new business lines of the group.

All this, without forgetting that our goal is people and the planet itself, and that this growth is due to women, men and their families, who work together with EVO BUSINESS CONSULTING all over the world.

To all of them I dedicate this report that represents a brief overview of the effort made daily by the company to keep renewing the dream of seeing a world where our children have the future that they deserve.

CEO

Jordi Abella

# ABOUT US

EVO Business Consulting LTD was founded in 2015 due to the synergy of development in Georgia and the petition of the different estates of the country. Given the long international trajectory of our team in the sector and being part of Planet Cluster Group, having developed projects of the sector in different countries with the same needs Georgia has at the moment, we decided to put our grain of sand to improve it in the country.



The EVO family is composed of different specialized professionals giving full coverage to all the needs that may arise in the development of the Project. These are Legal Advisers, Financiers, Accountants, Translators, Administratives, Technicians, Engineers and Specialists of the sector.

Our philosophy is total transparency, humility and cordiality in our work environment, whether internal or external and, in addition, a personal treatment.

Our mission is to reduce the time of completion and management to achieve the objectives of our customers.

And our priority is the personal and economic development of the inhabitants of the country.





## WHY TO WORK WITH US

*That is a good question. The decision you have to make is important and I do not know if we can give you the answer that would most like you, or the interests of your company. Beyond the requirements that the client presents to us, we do not know the style of the management, the needs of the company or the market situation that is facing and we do not know the management of other consulting companies to compare. There is only one thing we know well is: OURSELVES, and we are sure that we can excel by doing our work with effort, dedication and perseverance. We have the knowledge and experience to face any project with confidence and the desire to improve ourselves in the challenges that undoubtedly and corporately will arise. And above all, we are passionate about this market and we are determined to give the best of ourselves to keep developing projects.*

*The EVO Team*



# OUR SERVICES

## **We Advise:**

- Legal & Taxes
- Financial & Accounting
- Marketing & Distribution
- IT
- Licenses & Permits
- Investments

## **We perform:**

- Consulting & Management
- Investments
- Company constitution
- Accounting & Auditing
- Complex & FIDIC contracts
- Legal procedural roadmaps
- Business Plans
- Market research

## **Additionally:**

Personal assistance in all aspects for your stay and establishment in the country

## **We facilitate:**

- Access to the markets
- Access to the local professionals
- Communications with official bodies

## **We manage:**

- Public and private procurements
- Construction projects
- Investment projects
- Portfolio investments
- Human Resources
- Purchases of Land & Equipment



# OUR VALUES

## **Passion and Impetus**

Passion in everything we do, working together with our clients for their greatest success. Impetus in management with the highest quality and professionalism applying it through ethical standards everywhere we perform.

## **Honesty**

Our personal honesty is to say it as it is, to be transparent in our work. To understand the needs of others, avoiding as much as possible divergences between our team and our client.

## **Professionalism**

Our greatest value is professionalism at work, in order to convert joint decisions into real actions. We treat our objectives with maximum integrity and punctuality.

## **Teamwork**

Based on the respect and trust created from the daily journey, we give support to each other in all processes and interactions to channel all our energies towards success.

## **The Attention**

Listen and understand both our team and the client. Knowing how to receive the necessary information to generate the solution.



# SECTORS WE WORK



**ENERGY**



**CATTLE RAISING**



**TOURISM**



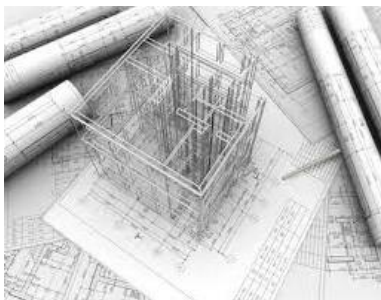
**PUBLIC WORK**



**AGRICULTURE**



**PRIVATE WORK**



**ENGINEERING  
AND  
ARCHITECTURE**



**FINANCIAL  
AND  
INVESTMENTS**



# FOR INVESTMENT

Within investments, the risks of the investment and its annual returns are the main factors to consider. To minimize the risks, you can diversify into several sectors or opt to obtain less return on the investment. The sectors we dominate completely and we advise for their profitability are of low-medium risk. On our part, we carry out and look for investments which give us peace of mind and stability in the medium and long term.

<b>Investment opportunities</b>		
<b>Investment products</b>	<b>Profitability* (% per year)</b>	<b>Risk level</b>
Financial products	3-7	Conservative**
Energy generation	7-25	Moderately conservative***
Rental properties & hotels	7-20	Moderately conservative***
Public works construction	10-20	Moderately conservative***
Construction real state	35-50	Moderately conservative***
Agriculture and livestock	15-30	Moderately conservative***
Food processing	50-80	Balanced****

\*Profitability – is subjected to specific product and project. Our goal is seek for the best option for you.

\*\*Conservative – the security in your investment. Losses are unacceptable.

\*\*\*Moderately conservative – there could be little bit of fluctuation in the investment returns without significant ups and downs.

\*\*\*\*Balanced – few fluctuations to achieve a consistent growth.

# TAXES IN GEORGIA

There are only six taxes in Georgia, of which five (personal income tax, corporate income tax, Value added tax, excise tax and import tax) are nationwide, and one (property tax) is a local tax. There are no capital gains, inheritance, wealth, property transfer, social, branch remittance or other taxes imposed in Georgia.

<b>Taxes in Georgia</b>	
VAT (some products are exempt)	18%
Personal Income Tax	20%
Corporate Profit Tax	15%
Property Tax	Up to 1%
Import Tax	0%, 5%, 12%
Dividend Tax	5%

In addition, Georgia has the possibility of creating companies within a FREE ZONE with important fiscal advantages.

<b>Taxes Advantages in Free Industrial Zone</b>	
VAT (export)	0%
VAT (trade between FIZs)	0%
Personal Income Tax	20%
Corporate Profit Tax	0%
Property Tax	0%
Dividend Tax	0%

**We have to consider the advantage of the non-double taxation treaty signed between the Governments of Spain and Georgia in 2014.**



# OPENING COMPANY IN GEORGIA

The constitution of a company in Georgia is quite fast. We can register any type of company once we have all the required documentation within a maximum period of 24 hours, after what you can start operating with it.

## **Legal Forms of Enterprises in Georgia**

The Law of Georgia on Entrepreneurs (hereinafter LOE) sets forth an exhaustive list of enterprises that can be established in Georgia and they are here as follows:

- Joint-Stock Company (JSC)
- Limited Liability Company (LLC)
- General Partnership (GP)
- Limited Partnership (LP)
- Cooperative (CO)
- Individual Enterprise (IE)

The regulations contained in the LOE equally apply to foreign and local companies. Therefore, foreign nationals are eligible to incorporate legal entities enlisted herein, considering the absence of any applicable legal limitation.

*A company registered under the laws of Georgia must have its Charter (otherwise referred as - Articles of Association, Bylaws) containing the identification data of the company and rules governing the corporate structure. The Charter must be presented to the Public Registry for the registration purposes and should be maintained at the company itself. Stipulated that the Charter of the company is publicly available, the founder(s) of the company may additionally conclude the Shareholders creditors is limited to its entire property. LLC may be established by any individual or legal entity. The capital of the company is divided into shares and unlike the JSC, the partners thereof can not issue any additional shares.*

# WHY INVEST IN GEORGIA

## Advantages of doing business in Georgia

- A politically stable investment destination
- Efficient, pro-business and corruption-free government
- Enlargement of market size by Free Trade Agreements
- Competitive cost of labor and energy
- Entry gate in the region
- Solid sovereign balance sheet
- Stable banking sector
- Ranked 9<sup>th</sup> from 190 countries in Ease of Doing Business 2018 (World Bank Group)

## Georgia - Credit Rating

Agency	Rating	Outlook	Date
<b>FitchRatings</b>	<b>BB-</b>	positive	Mar 16 2018
<b>MOODY'S</b>	<b>Ba2</b>	stable	Sep 11 2017
<b>S&amp;P Global Ratings</b>	<b>BB-</b>	stable	Nov 22 2011



# EASE OF DOING BUSINESS 2018 (WBG)

## World Bank Report on Ease of Doing Business 2018

Ease of Doing Business in

Georgia

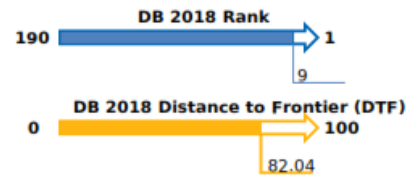


Region Europe & Central Asia

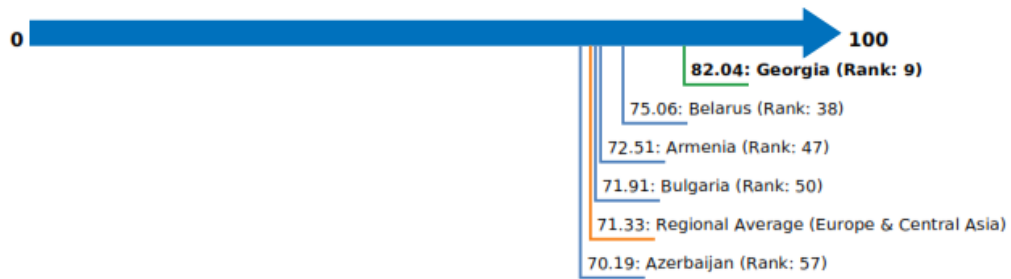
Income Category Lower middle income

Population 3,719,300

City Covered Tbilisi

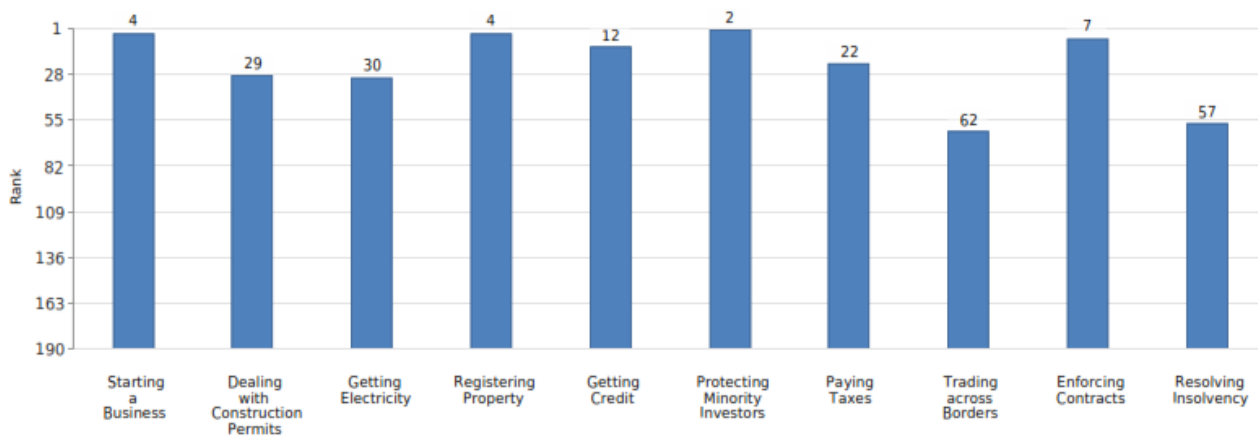


DB 2018 Distance to Frontier (DTF)



Note: The distance to frontier (DTF) measure shows the distance of each economy to the "frontier," which represents the best performance observed on each of the indicators across all economies in the *Doing Business* sample since 2005. An economy's distance to frontier is reflected on a scale from 0 to 100, where 0 represents the lowest performance and 100 represents the frontier. The ease of doing business ranking ranges from 1 to 190.

## Rankings on Doing Business topics - Georgia





# CONTACT INFO

## Head Office

Evo Business Consulting LLC  
Pekini Ave, 37, 0160, Saburtalo  
Tbilisi, Georgia  
Phone: +995 599 072 212  
Phone: + 34 688 412 941 (Whatsapp)

For more information about our  
company and services please  
contact us.

E-mail: [evo@ebc.ge](mailto:evo@ebc.ge)  
Website: [www.ebc.ge](http://www.ebc.ge)

## Branch Offices

Evo Business Consulting LLC  
Baron de Bai Str 38,  
0113 Didi Dighomi, Tbilisi, Georgia  
Phone: + 995 599 530 086

Evo Business Consulting LLC  
Gakhokidze Str 59  
0192 Varketili, Tbilisi, Georgia  
Phone: +995 555 653 991

## International Branches

Evo Business Consulting LLC  
Oficina Barcelona  
Aragón. 108, bajos  
08015 (Barcelona - España)  
Phone: +34 664 750 709

Evo Business Consulting LLC  
Podgorica  
ULV. Proleterske br. 52  
81000-Podgorica (Montenegro)  
Phone: +382 30 /31-101963

**Other international branches in:** Colombia, Mexico, Brazil and Ukraine.







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